

CHILDREN *of the* NIGHT

RESCUING AMERICA'S CHILDREN FROM PROSTITUTION



CHILDREN *of the* NIGHT

2021 ANNUAL REPORT

NATIONWIDE CASE MANAGEMENT AND ONLINE HIGH SCHOOL EQUIVALENCY TUTORING

1.800.551.1300 | www.childrenofthenight.org



Cesar Guijarro
Administrative Assistant



Lizbeth Garcia
Administrative Assistant



Sonia Ventura
Director of Education



Hazel Bondoc
Global Tutoring



Natalie Bashian
Administrative Assistant / Case Manager



Rainbow Alvarez
Case Manager



CHILDREN
of the
NIGHT



Korina Ellison



Richard Branson once said, *“Every success story is a tale of constant adaption, revision and **change**.”*

Children of the Night enjoyed its 41st anniversary in 2020, and our story of change and adaption in response to new legislation governing the care and supervision of prostituted youth was remarkable.

I am very grateful to our donors who gave 89% more funds in 2020 than in 2019. One of those donors, who wishes to remain anonymous, told me *“Lois this is for your new programs.”*

In 2020, our staff increased by 35%, and we continued to move forward with the development and implementation of programs as if there was no such thing as *COVID-19*.

Our management team quickly responded to CDC guidelines and equipped our offices with Personal Protective Equipment enabling us to continue our work without interruption.

When restrictions forced closure of high school equivalency testing sites, we opened one of our own - in our headquarters - and brought in our youth to test for their State High School Diploma.

We re-opened our global tutoring program to child sex trafficking victims living in homes in developing countries. Many of these children are unable to leave the safe refuge where they seek protection because the **risk of kidnapping for sex or labor trafficking is REAL**.

Children of the Night is now tutoring child sex trafficking victims and vulnerable children on four continents: Asia, Africa, South America, and North America, and we are currently partnered with organizations in the Dominican Republic, Thailand, the Philippines, Cambodia, Vietnam, India, Nepal, Tanzania, Kenya, and Ecuador.

Case Management and Domestic Tutoring are the largest part of our budget. They are the core of Children of the Night services, and the reason we exist. In 2020, we spent 87.5% of our expenses on the direct care and education of our prostituted youth.

I am grateful to and humbled by the generous donors who continue to make my work possible.

With warm regards, I remain

Sincerely yours

Dr. Lois Lee
Founder & President

LETTERS FROM OUR CHILDREN

Hi,

I am Stephanie,

I thought all I would amount to be a sad story on the news. Just another girl that was found dead.

I struggled with PTSD, ADHD and anxiety, getting me to accomplish any task was a monumental effort.

Even when I gave up on myself, Children of The Night did not. I would still receive calls from case managers asking if I needed help with anything, assuring me they would always be there for me.

I enrolled in high school classes to complete my diploma. The COVID19 hit and I learned there would be no in-person classes, and I would have to complete the courses online. My confidence in my ability to learn on my own was very low, I considered dropping the class. Children of the Night tutors helped me with my classes for my diploma.

Math was the first course my tutor Liz and I worked on. Math had always been my weakest subject, and it was no secret I was anxious and stressed each class.

I felt ashamed I could not learn my math as fast as I thought I should, but Liz was always there to encourage me to keep trying the problem again. I would give up and call myself a dumb h* and swear higher education off. I thought she was crazy to keep trying to make me believe in myself.

I was still unstable with very low self-esteem. Then I became homeless. Session after session, she would listen to me, often through tears, that I did not deserve anything.

I tried to convince her that the life I had was the life I deserved. I was living in my car. Her gentle care and support helped me to begin to believe in myself.

I did my tutoring sessions wherever I was. Sometimes I would be tutoring in my car, or at a fast food parking lot. A few times I had to do my tutor sessions on the bottom of the bathroom floor.

Finally, nothing mattered but finishing my courses. After our first month, there was such a strong rapport with Liz, I started trusting her and opening to her and a great connection followed.

She knew how to "speak my language" and how to engage me in each problem. She would strengthen my confidence in a skill and I would turn around and master it.

She taught me math in a way where I almost enjoyed conquering each problem. I began to look for a challenging math problem, knowing I could solve it. I passed my math class with flying colors!

After math, I took an English in art class for my final English credit. Each tutor session, Liz would encourage me to complete as much work as I could, sometimes we would complete up to 4 assignments a session. Soon I was tutoring 3 times a week.

Towards the end of the quarter I had to complete my final art project. I was very nervous to write an essay. Liz was there each session empowering me, guiding me, supporting me to finish my diploma strong.

After a few weeks of hard work, I submitted my last assignment, and scored 100%.

I passed English with an A+ and to my delight, just as Liz foretold, I finished strong. I did it. I graduated. I got my diploma.

My instructor was so proud of me, she said I was one of her best students. I know I matter. I know my hopes and dreams and goals matter. I know that my past does not define me and I could touch the sky if I so choose.

I know I am not my mistakes, or setbacks. I am smart. I am worthy. I am loved. I will become someone I am very proud of.

Thank you from the bottom of my heart to all the staff, case managers, Liz, Ms. Ventura, Maddie, Lois, for never ever giving up on me.

I have already enrolled in college for fall quarter and I look forward to completing my Associates in Human Services. I thank every single person who helped to make this possible. I love you all.

All my love,
Stephanie (2020)

MISSION STATEMENT

Children of the Night is a privately funded non-profit organization established in 1979 with the specific purpose to provide intervention in the lives of children who are sexually exploited and vulnerable to or involved in prostitution and pornography.

PROGRAM DESCRIPTION

Children of the Night has rescued over 11,000 American children from prostitution RIGHT HERE IN THE UNITED STATES in the last 41 years - that is more children than child sex trafficking programs in America combined.

Children of the Night is the **only place in America** where a child can call from a seedy motel or truck stop **anywhere in the United States**, reach a skilled case worker 24/7 who knows how to rescue and relocate a child or young person from a dangerous condition without being arrested by the police and held on **Witness Protection** in solitary confinement until he/she testifies against a pimp/trafficker. Our 24/7 nationwide toll-free case management services are comprehensive and able to help anyone trapped on the streets of our nation.

Over the years we have maintained a 70% - 80% success rate in removing children from prostitution and providing permanent solutions to their involvement in prostitution. Some of our graduates are TSA workers, Teachers, Therapists, Bankers, Pharmacists and Social Workers. They have families and are members of the mainstream of society.

Since 1979 Children of the Night has provided a nationwide **hotline** to child prostitutes and sex workers.

With the development of new programs, we are reaching 90% more children than in the last two decades. We keep our programs relevant to prostituted youth because current social and economic conditions change so rapidly.

Our case management program provides rescue from pimps, emergency transportation, stabilization, placement with psychologists, long term housing, online high school equivalency tutoring, resumes, school supplies, financial aid, college applications, placement in college and jobs.

We help clients obtain mental health services, psychiatric evaluations, psychotropic medications, application for social security/disability, placement in independent living programs, transitional housing, maternity homes, or substance abuse programs. We advocate for young victims of prostitution with their social workers, probation officers, the courts and we provide them with access to accomplished volunteer professionals including dentists, doctors, psychologists, educational advocates, and lawyers.

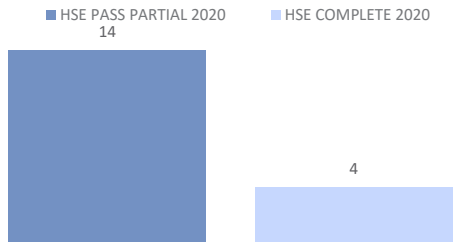
Children of the Night WOW Online Tutoring Program

In America, we provide a free live online high school equivalency and English tutoring program serving students from the Goodwill of California, drop-in centers, shelters, domestic violence programs, drug programs and individual children and young adults throughout the United States. We tutor for the GED, HISET, & TASC, provide funding for test fees, registration for all required documents, even transportation to test sites.

In 2017 we received funding for our **global expansion** to provide free, live online tutoring to child sex trafficking victims and other children vulnerable to sexual exploitation who are living in Christian programs or NGO's throughout the world. We provide free online tutoring in English and Math, so they are eligible for employment opportunities in the resorts and the tourist industry within the countries where they live. Currently we are partnered with organizations in the Dominican Republic, Thailand, Laos, Philippines, Cambodia, Vietnam, Ghana (where some of our students are as young as 5) and expanded into India and Nepal in 2018 and Africa in 2020.

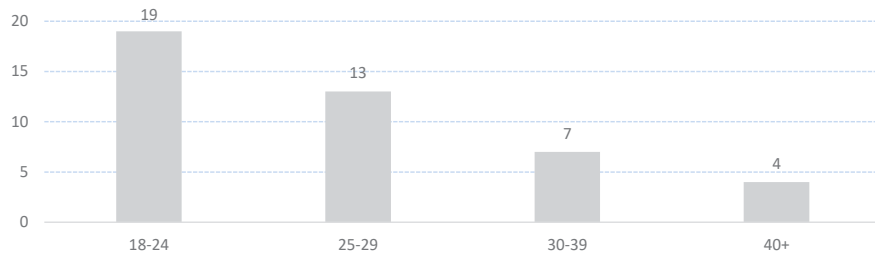
Children of the Night WOW tutors' students seeking to learn academic and/or language skills required to escape sexual exploitation and/or poverty. **Our online WOW tutoring is portable so our students may take their tutors with them wherever they go.** The student only needs access to a computer or mobile phone and a desire to learn. We do everything online from a call center in our headquarters in Los Angeles. We can be available 24/7 to provide tutoring **in any language.**

Children of the Night Tutoring in Los Angeles

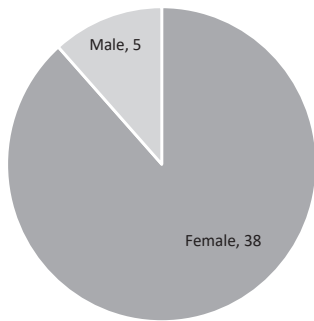


January 1 - December 31, 2020
974 Tutoring Hours to 43 Students in Los Angeles

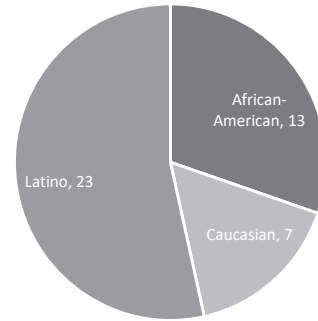
Los Angeles Ages



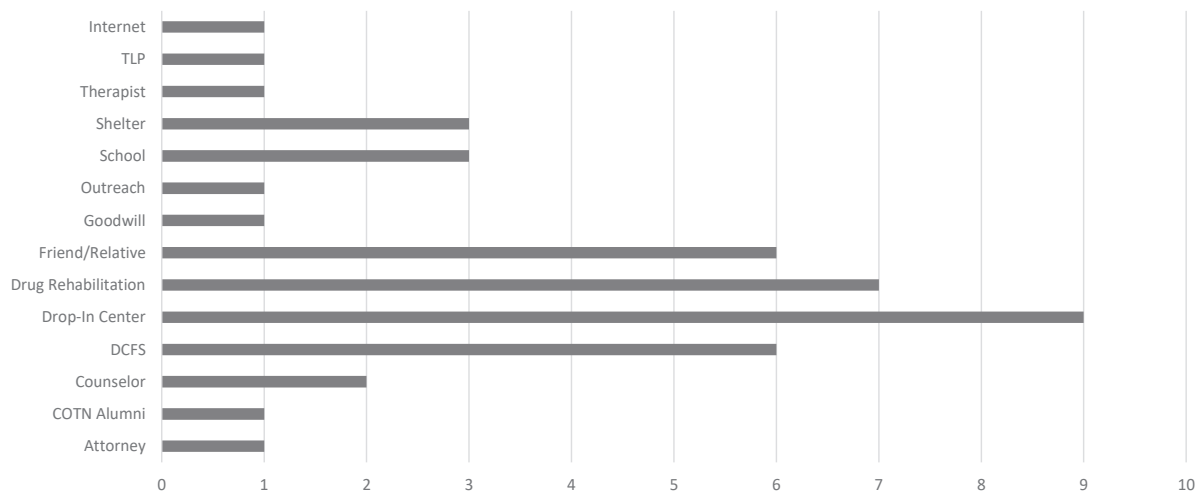
Los Angeles Gender



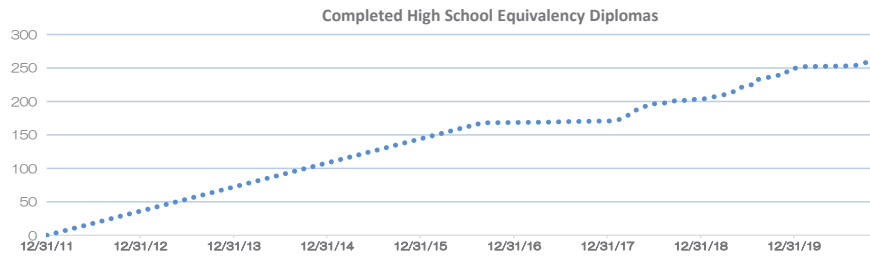
Los Angeles Race



Los Angeles Agencies Who Referred Clients



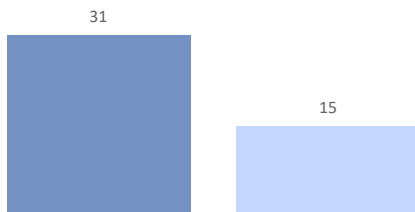
Children of the Night Tutoring in the USA



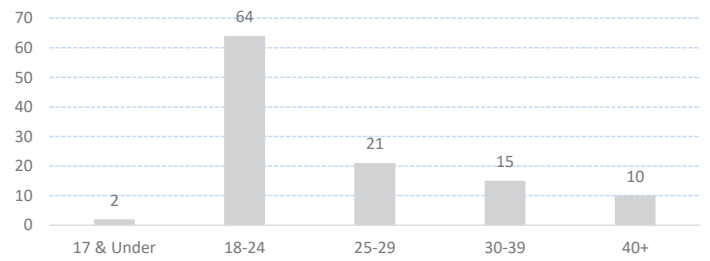
January 1 - December 31, 2020
 3,186 Tutoring Hours to 112 Students in 15 States

USA HSE Tests Passed in 2020

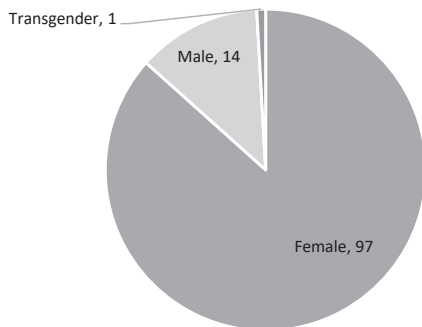
■ HSE PASS PARTIAL 2020 ■ HSE COMPLETE 2020



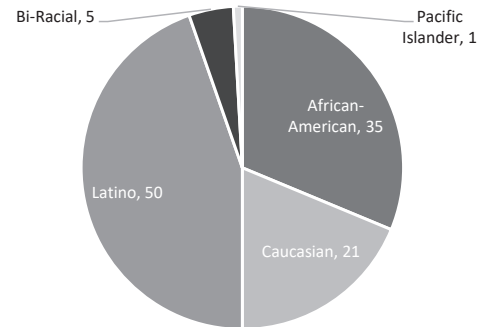
USA Ages



USA Gender

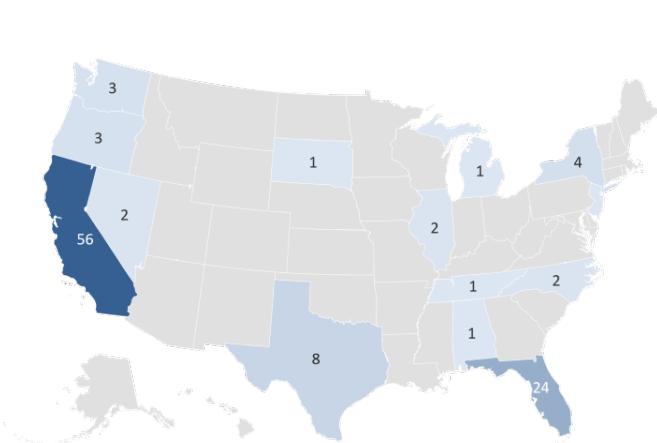


USA Race

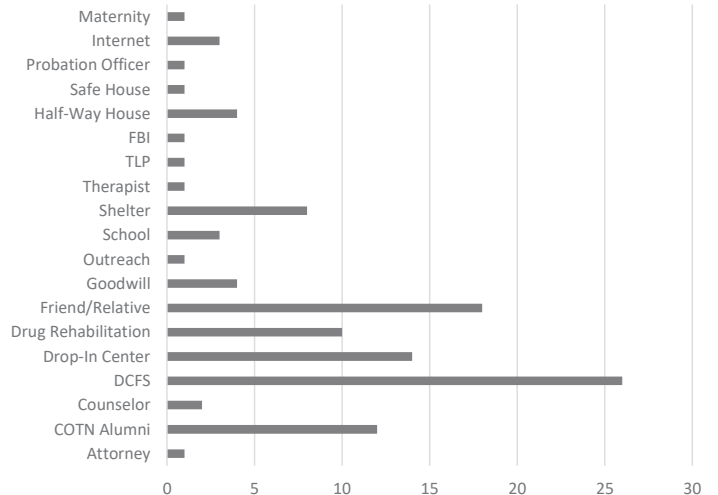


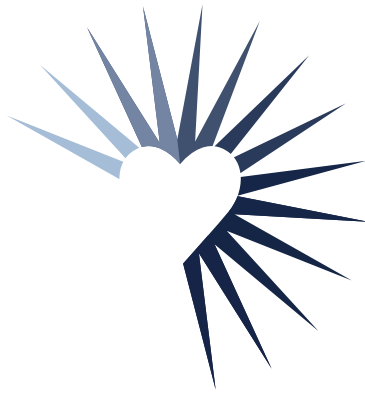
Location of Clients

USA Agencies Who Referred Clients



Series1





CHILDREN *of the* NIGHT

CHILDREN OF THE NIGHT NATIONWIDE CASE MANAGEMENT

NO COPS / NO FBI

Confidential Social Services
Rescue from Pimp
Suicide Intervention
Rape Intervention
Drug Overdose Intervention

Anonymous Crime Reports

Housing Referrals for
All Ages & All Circumstances

Medical Services
Mental Health Services
Psychiatric Evaluations /
Psychotropic Medications

Public Health Insurance
Social Security/
Disability Benefits

Transportation

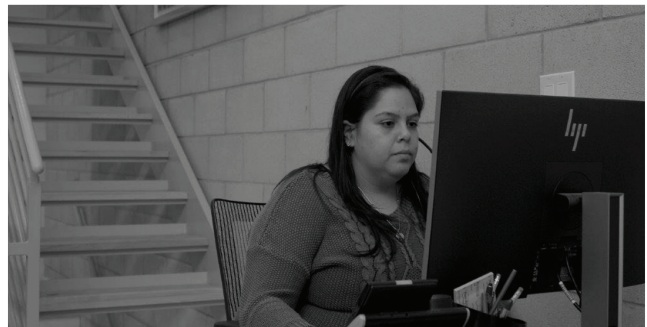
Advocacy with Social Workers,
Probation Officers & Courts
Court Accompaniment,
Court Intervention

Resumes
Jobs

Training / Vocational Schools
Community College

FAFSA (Financial Aid for School)

1 (800) 551-1300



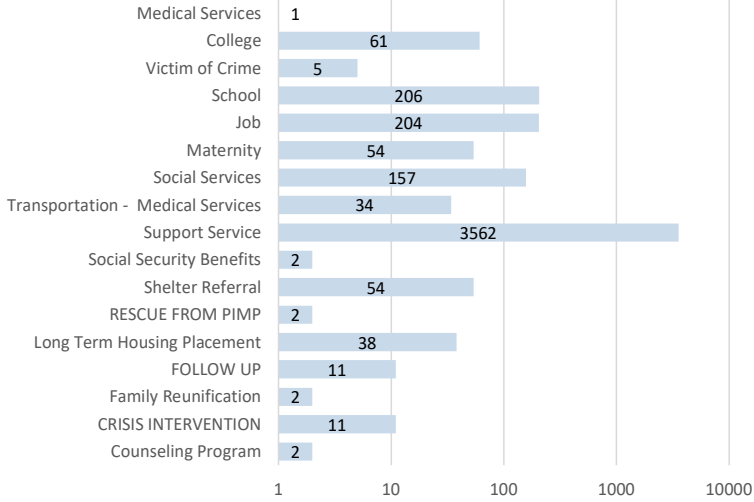
www.childrenofthenight.org

Children of the Night Case Management Services Los Angeles

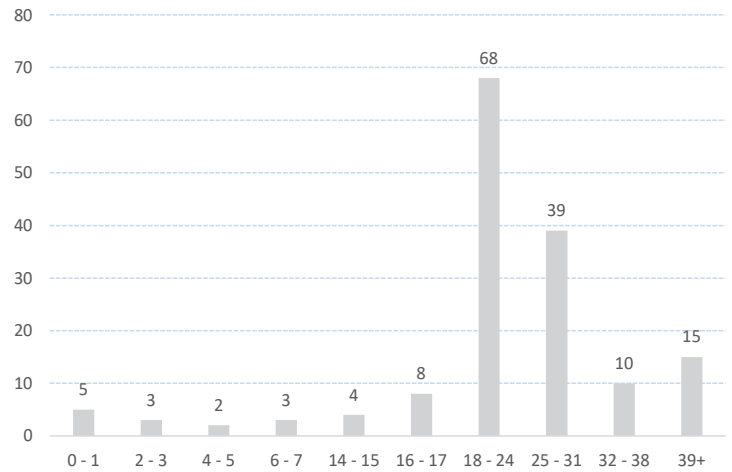


4,406 Services Provided to 157 Case Management Clients
January 1 - December 31, 2020

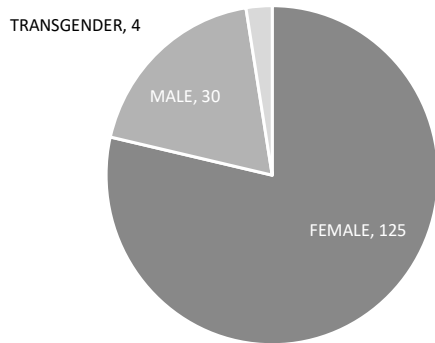
LA Number of Services - 4,406



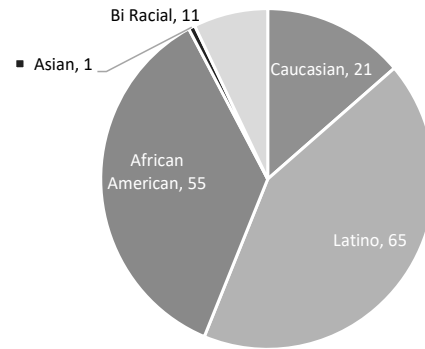
LA Ages



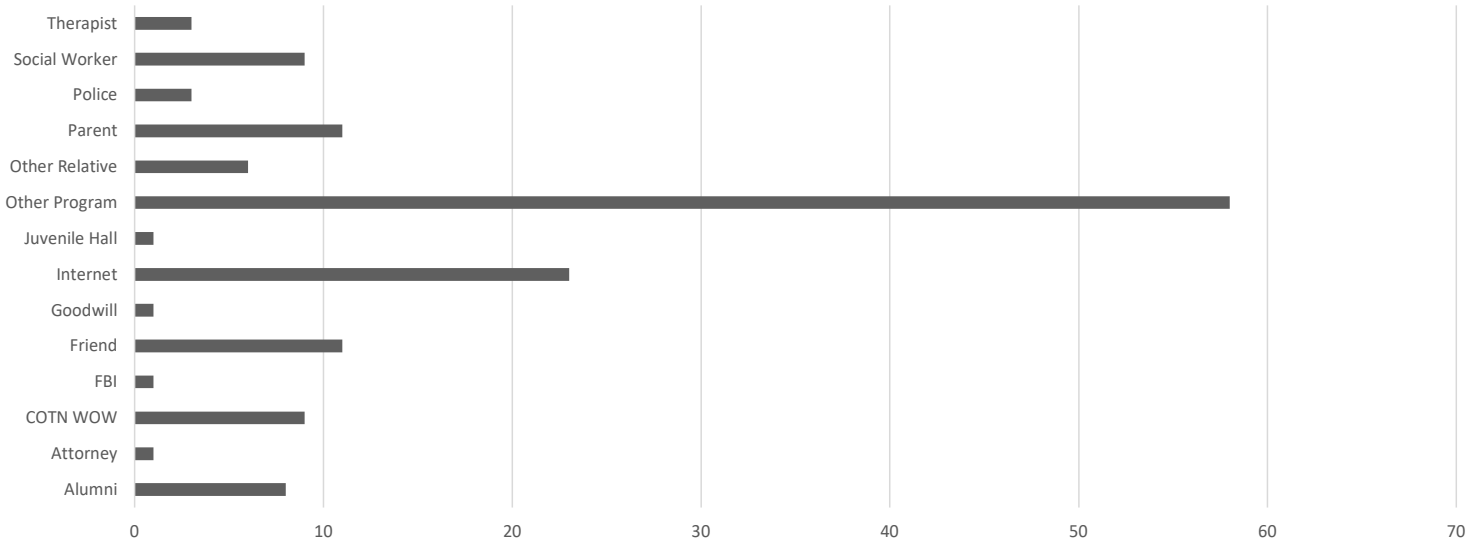
LA Gender



LA Race



LA Agencies Who Referred Clients

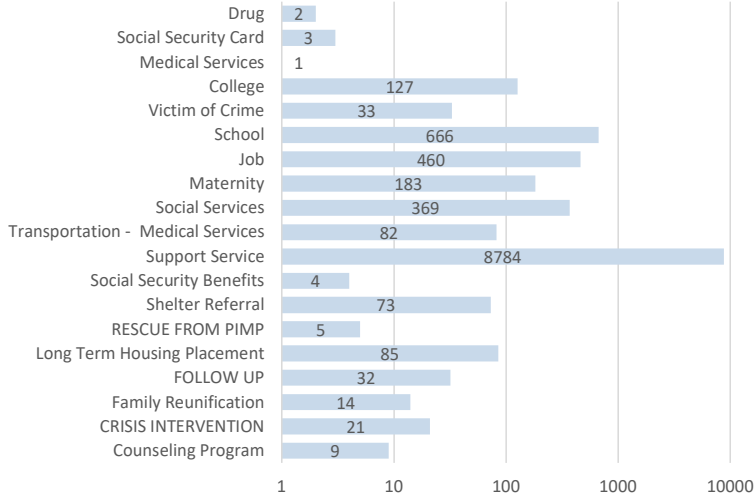


Children of the Night Case Management Services USA

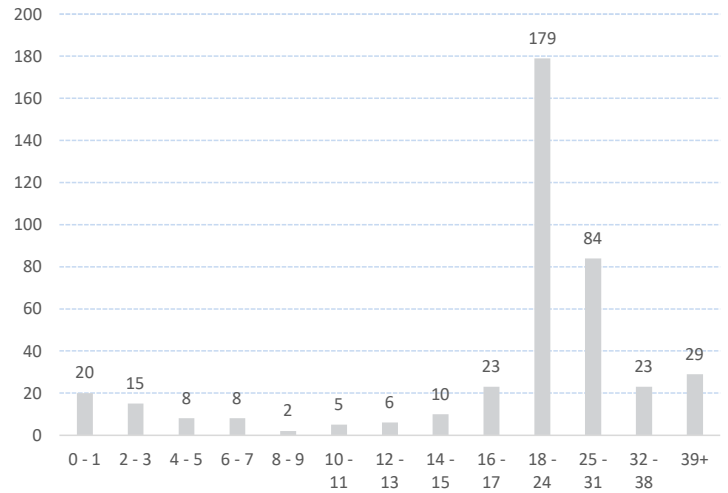


10,953 Services Provided to 412 Case Management Clients
January 1 - December 31, 2020

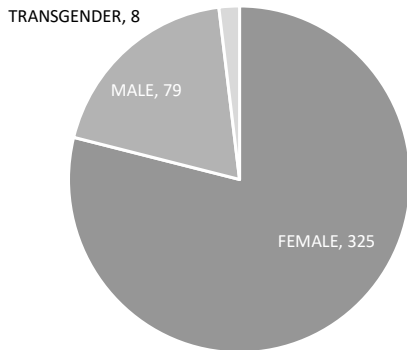
USA Number of Services - 10,953



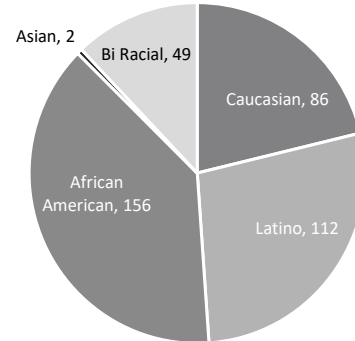
USA Ages



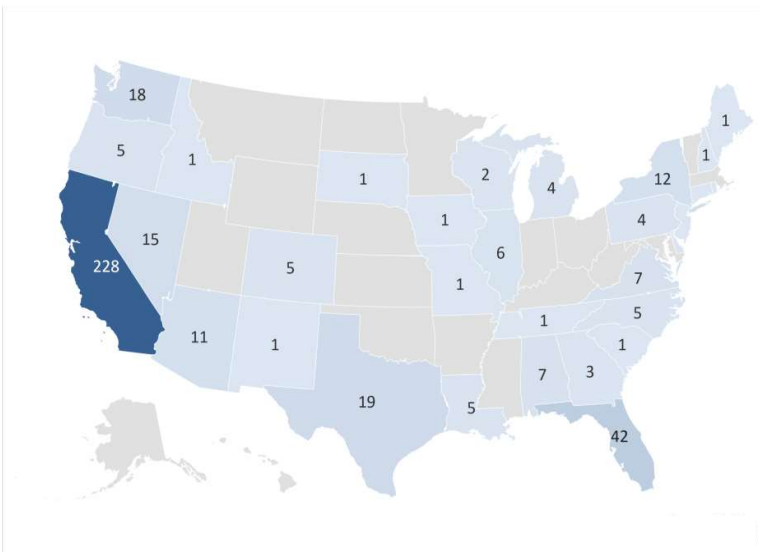
USA Gender



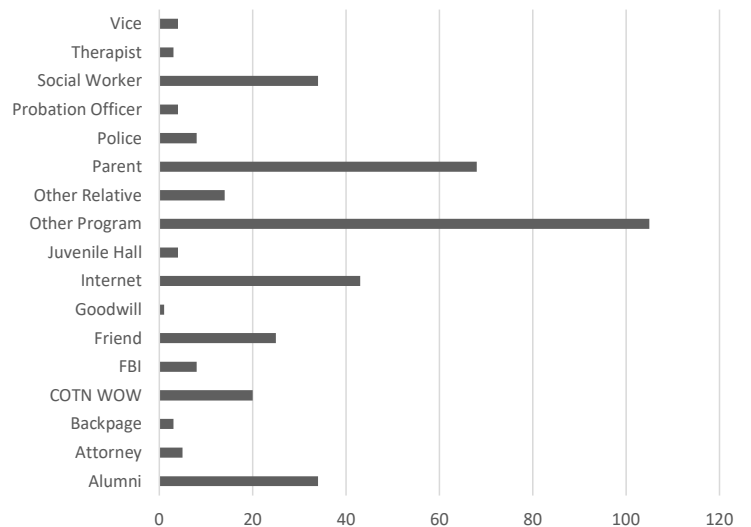
USA Race

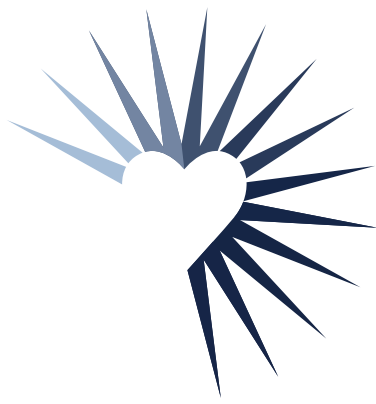


Location of Clients



USA Agencies Who Referred Clients





CHILDREN *of the* NIGHT

HIGH SCHOOL EQUIVALENCY ONLINE TUTORING FOR AMERICAN STUDENTS



**GED Graduate*

**GED Test in Progress*

With 50 hours of Tutoring Most Young People Can Pass
the High School Equivalency Exam in their State.

Average Cost: \$750

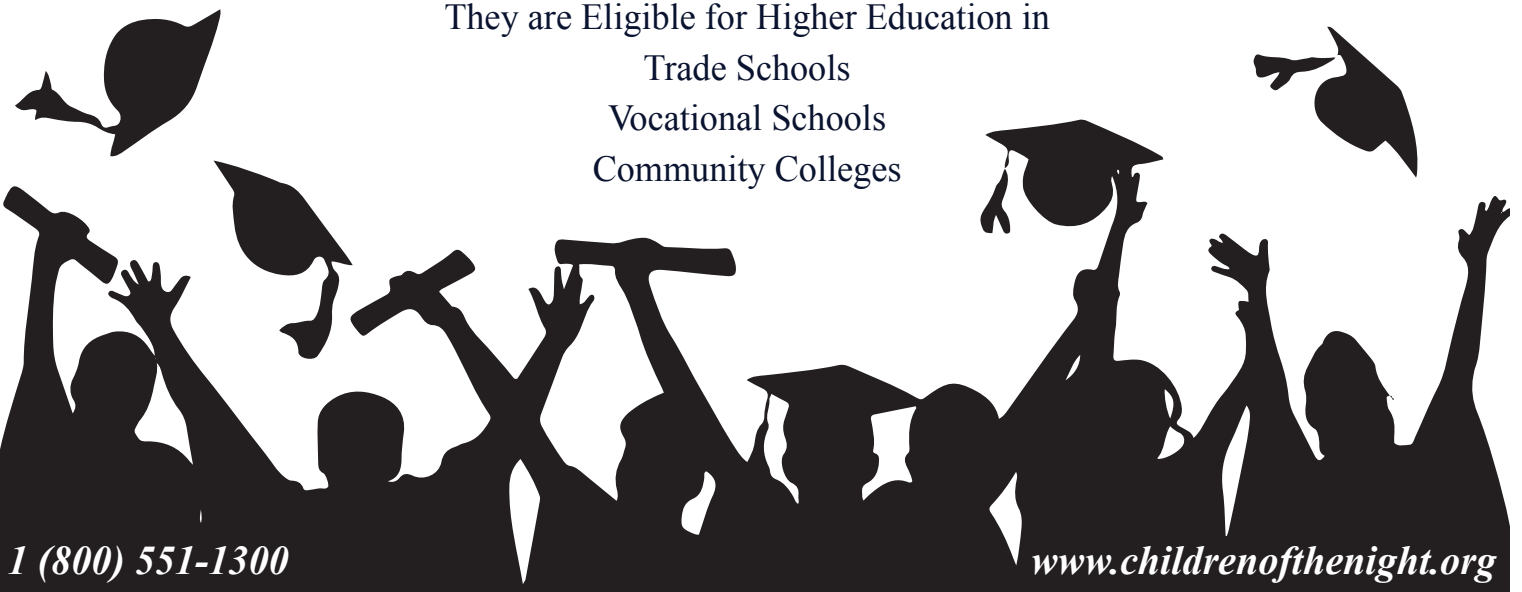
They Can Enter the Military, Join Law Enforcement,
Provide Research for Law Firms, Become Correctional
Officers, Counselors in Drug Programs.

They are Eligible for Higher Education in

Trade Schools

Vocational Schools

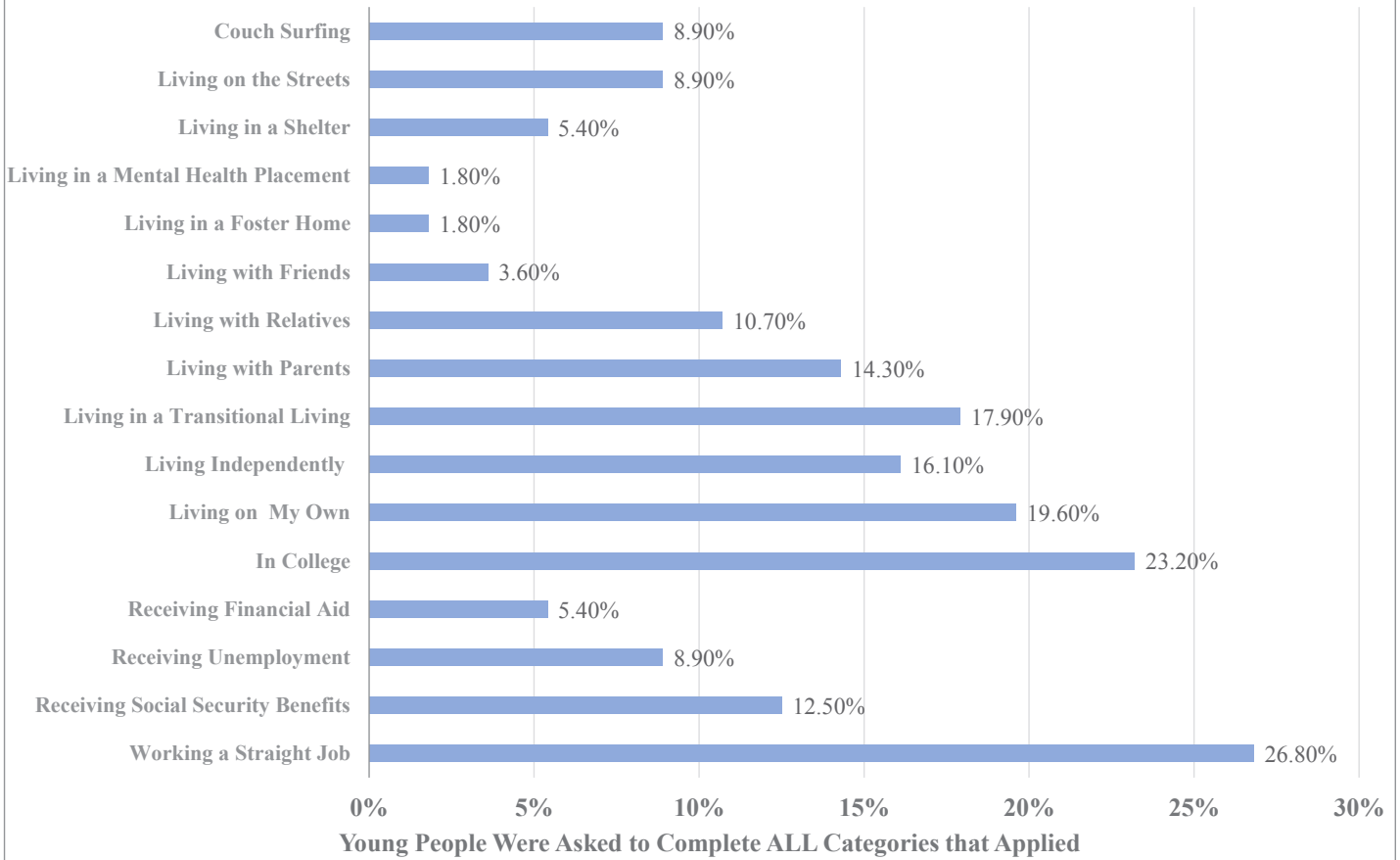
Community Colleges



1 (800) 551-1300

www.childrenofthenight.org

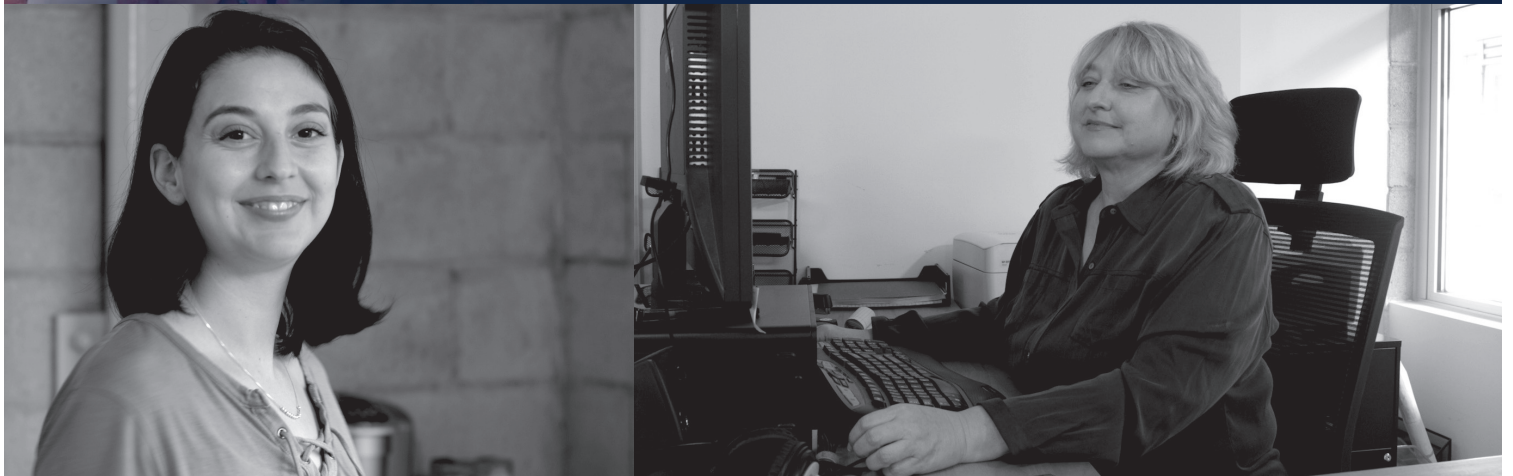
WHERE OUR 2019 KIDS ARE NOW



(800) 551-1300 ext. 0 www.childrenofthenight.org

CHILDREN *of the* NIGHT

Pimps don't care. We do.



CHILDREN OF THE NIGHT, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2020
(WITH SUMMARIZED COMPARATIVE TOTALS FOR 2019)

	<u>2020</u>	<u>2019</u>
SUPPORT		
Foundations	\$ 293,934	\$ 247,873
Individuals	2,091,665	1,020,020
Corporations	51,551	159,300
Bequests	163,639	5,000
Grants (Note 9)	107,800	-
Total Support	<u>2,708,589</u>	<u>1,432,193</u>
 REVENUE		
Investment return (Note 3)	8,415	8,815
Partnership income	17,158	7,255
Other income	1,161	-
Total Revenue	<u>26,734</u>	<u>16,070</u>
 DONATED GOODS AND SERVICES	<u>30,892</u>	<u>136,600</u>
 Total Support and Revenue	<u>2,766,215</u>	<u>1,584,863</u>
 OPERATING EXPENSES		
Program Services		
Children's services	<u>1,319,431</u>	<u>1,421,699</u>
Supporting Services		
Management and general	80,800	149,997
Fund raising	107,312	107,225
Total Supporting Services	<u>188,112</u>	<u>257,222</u>
 TOTAL OPERATING EXPENSES	<u>1,507,543</u>	<u>1,678,921</u>
 OTHER INCOME/(EXPENSES)		
Property and equipment selling fees	-	(150,643)
Gain on disposal of property and equipment	-	2,449,180
Total Other Income	<u>-</u>	<u>2,298,537</u>
 CHANGE IN NET ASSETS	1,258,672	2,204,479
 NET ASSETS, Beginning of year	<u>2,899,921</u>	<u>695,442</u>
 NET ASSETS, End of year	<u>\$ 4,158,593</u>	<u>\$ 2,899,921</u>



CHILDREN OF THE NIGHT, INC.
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2020
(WITH SUMMARIZED COMPARATIVE TOTALS FOR 2019)

	2020	2019
ASSETS		
<i>Current assets</i>		
Cash and cash equivalents	\$ 386,440	\$ 822,698
Investments (Note 3)	1,472,414	1,000
Prepaid expenses	29,099	15,108
<i>Total current assets</i>	1,887,953	838,806
Property and equipment - net (Note 4)	2,679,076	2,504,438
Deposits	-	5,000
TOTAL ASSETS	\$ 4,567,029	\$ 3,348,244
LIABILITIES		
<i>Current liabilities</i>		
Accounts payable	\$ 47,595	\$ 58,024
Accrued expenses (Note 5)	360,841	370,581
<i>Total current liabilities</i>	408,436	428,605
<i>Long-term liabilities</i>		
Line of credit (Note 6)	-	19,718
<i>Total long-term liabilities</i>	-	19,718
<i>Total liabilities</i>	408,436	448,323
NET ASSETS		
Net assets without donor restrictions	4,158,593	2,899,921
TOTAL LIABILITIES AND NET ASSETS	\$ 4,567,029	\$ 3,348,244

2020 BOARD OF DIRECTORS LIST

Chairman Of The Board
Patti Massman Neuwirth
Philanthropist

Vice Chairman Of The Board
Janet C. Jones
Executive Vice President
Hub International

President
Dr. Lois Lee
Founder
Children Of The Night

Secretary
Dr. Robert M. Christie
Professor Emeritus
California State University

Treasurer
Francis Shelley
Certified Public Accountant
Alvarez & Shelley, PC

Director
Cooper Hefner
Instructor
Board Of Governors, Chapman University

Director
Glenn Jaffe
Managing Director
TSG Wealth Management